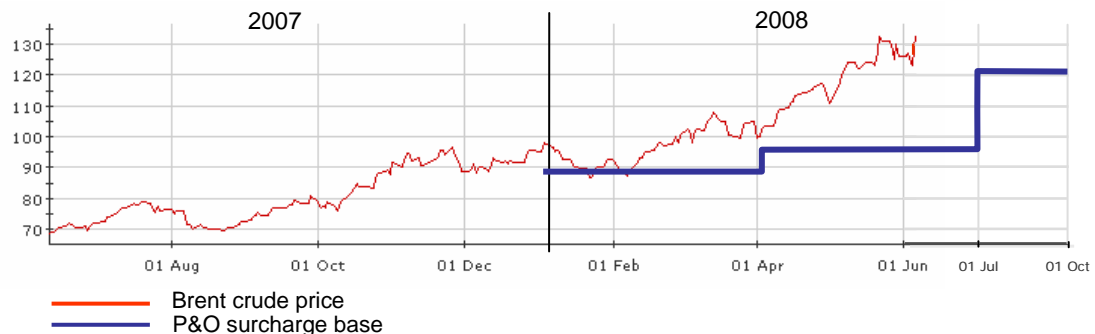


## Fuel surcharges Q3 2008

As per our communication of December 2007 we have completed our analysis of the fuel cost impact on our services for 'Quarter 2 2008' and are now in a position to fix the fuel surcharge for Quarter 3.

As you know, throughout the current quarter we have yet again seen a substantial and sustained rise of the cost of fuel, which regrettably leaves us with no choice but to adjust the level of our BAF surcharge accordingly.

However, by fixing the level of surcharge for three months at the time, P&O attempts to give its clients some stability in the pricing structure and given that our review is always in arrears, P&O Ferries has absorbed a substantial proportion of the extra cost. (see graph below)



For Quarter 3 2008 and with current prices fluctuating around the \$ 130,- level we will fix the level of the fuel surcharge at the **lower** Brent Crude equivalent of **\$ 120.- per barrel.**

Whilst we recognise the severe pressure the whole of the transport industry is under, and cost increases are never welcome news, we trust that you will appreciate that P&O Ferries, through stringent control of its costs, continues to try and lessen the burden of these global fuel price increases on its clients as much as is possible.

The adjusted fuel surcharges as shown below will be effective as from 1<sup>st</sup> July 2008 and be reviewed again in mid-September 2008.

We thank you for your continued support of our services and remain at your disposal should you require further information.

Yours sincerely

Ronald F.M. Daelman  
Freight Director

**Fuel Surcharge Matrix GBP  
July 2008**

<b>Brent Crude</b>	<b>North Sea</b>	<b>Dover Calais</b>	<b>Tilbury Zeebrugge</b>	<b>Portsmouth Bilbao</b>	<b>Larne Cairnryan (*)</b>	<b>Larne Troon (*)</b>	<b>Liverpool Dublin (*)</b>
\$96	£23.10	£5.30	£12.20	£57.95	£8.50	£10.00	£14.40
\$98	£24.30	£5.70	£13.00	£62.05	£9.10	£10.70	£15.40
\$100	£25.40	£6.10	£13.90	£66.15	£9.70	£11.40	£16.50
\$102	£26.60	£6.40	£14.80	£70.25	£10.30	£12.10	£17.50
\$104	£27.80	£6.80	£15.60	£74.30	£10.90	£12.80	£18.50
\$106	£28.90	£7.20	£16.50	£78.40	£11.50	£13.50	£19.50
\$108	£30.10	£7.60	£17.30	£82.50	£12.10	£14.20	£20.50
\$110	£31.30	£7.90	£18.20	£86.60	£12.70	£14.90	£21.50
\$112	£32.40	£8.30	£19.10	£90.70	£13.30	£15.60	£22.60
\$114	£33.60	£8.70	£19.90	£94.75	£13.90	£16.30	£23.60
\$116	£34.80	£9.00	£20.80	£98.85	£14.50	£17.00	£24.60
\$118	£36.00	£9.40	£21.60	£102.95	£15.10	£17.70	£25.60
\$120	£37.10	£9.80	£22.50	£107.05	£15.70	£18.40	£26.60
\$122	£38.30	£10.20	£23.40	£111.15	£16.30	£19.10	£27.60
\$124	£39.50	£10.50	£24.20	£115.20	£17.00	£19.80	£28.70
\$126	£40.60	£10.90	£25.10	£119.30	£17.60	£20.50	£29.70
\$128	£41.80	£11.30	£25.90	£123.40	£18.20	£21.20	£30.70
\$130	£43.00	£11.70	£26.80	£127.50	£18.80	£21.90	£31.70
\$132	£44.10	£12.00	£27.70	£131.55	£19.40	£22.60	£32.70
\$134	£45.30	£12.40	£28.50	£135.65	£20.00	£23.30	£33.70
\$136	£46.50	£12.80	£29.40	£139.75	£20.60	£24.00	£34.80

**Fuel Surcharge Matrix €  
July 2008**

Brent Crude	North Sea	Dover Calais	Tilbury Zeebrugge	Portsmouth Bilbao	Larne Cairnryan (*)	Larne Troon (*)	Liverpool Dublin (*)
\$96	€8.90	€6.60	€5.30	€7.40	€0.60	€2.50	€8.00
\$98	€9.40	€7.10	€6.30	€7.60	€1.40	€3.40	€9.30
\$100	€11.80	€7.60	€7.40	€8.70	€2.10	€4.30	€10.60
\$102	€13.30	€8.00	€8.50	€8.80	€2.90	€5.10	€11.90
\$104	€14.80	€8.50	€9.50	€9.90	€3.60	€6.00	€13.10
\$106	€16.10	€9.00	€10.60	€10.80	€4.40	€6.90	€14.40
\$108	€17.60	€9.50	€11.60	€11.30	€5.10	€7.80	€15.60
\$110	€19.10	€9.90	€12.80	€11.80	€5.90	€8.60	€16.90
\$112	€20.50	€10.40	€13.90	€12.40	€6.60	€9.50	€18.30
\$114	€22.00	€10.90	€14.90	€13.40	€7.40	€10.40	€19.50
\$116	€23.50	€11.30	€16.00	€14.40	€8.10	€11.30	€20.80
\$118	€25.00	€11.80	€17.00	€15.40	€8.90	€12.10	€22.00
\$120	€26.40	€12.30	€18.10	€16.40	€9.60	€13.00	€23.30
\$122	€27.90	€12.80	€19.30	€17.40	€10.40	€13.90	€24.50
\$124	€29.40	€13.10	€20.30	€18.40	€11.30	€14.80	€25.90
\$126	€30.80	€13.60	€21.40	€19.10	€12.00	€15.60	€27.10
\$128	€32.30	€14.10	€22.40	€20.30	€12.80	€16.50	€28.40
\$130	€33.80	€14.60	€23.50	€21.40	€13.50	€17.40	€29.60
\$132	€35.10	€15.00	€24.60	€22.40	€14.30	€18.30	€30.90
\$134	€36.60	€15.50	€25.60	€23.60	€15.00	€19.10	€32.10
\$136	€38.10	€16.00	€26.80	€24.70	€15.80	€20.00	€33.50

Trade cars to be charged at 30% of above rates

(\*) short freight vehicles (<6m) to be charged at 50% of the above rates (Irish Sea routes only)

€table reflects current exchange rates

Exclusive MARPOL charge where applicable